



**COMPANY OVERVIEW &  
EXPERIENCE**

Page 1

**INDUSTRY POSITION**

Harlan has continuously positioned itself as the top provider in the competitive construction landscape for each of the distinct areas of business that it chooses to excel in: electrical construction, service, industrial and low-voltage and technology throughout greater Tennessee and beyond.

Harlan is staffed with the highest degree of professional expertise that regularly challenges itself to some of the most complex and demanding projects available in the market today. At the same time Harlan delivers a personal relationship to every project and customer no matter the size or scope.

**EXPERIENCE**

With each member of the team bringing years of unique experience to bear, Harlan is able to attract and retain the best in the business. After careful review, we are confident that you will be impressed with the breadth and depth of know-how that is available when working with Harlan. We are able to bring that talent and passion to every project we execute.

<b>SIGNATURE PROJECTS</b>	<b>CIRCA</b>	<b>CONTRACT</b>
Ft. Campbell – Clarksville, TN	2015/2016	\$3.6M
HCA Health Services – Nashville, TN	2015/2016	\$3.4M
St. Thomas Midtown Hospital – Nashville, TN	2015/2016	\$3M
Vanderbilt Engineering/Science – Nashville, TN	2015/2016	\$9.8M
St. Thomas West Surgical – Nashville, TN	2015/2016	\$3.1M
Battalion Headquarters – Fort Campbell, KY	2014/2015	\$3.1M
State of TN T3 Towers – Nashville, TN	2014/2015	\$4M
Austin Peay University Stadium – Clarksville, TN	2013/2014	\$2M
Olive Branch Hospital – Olive Branch, MS	2012/2013	\$7.6M
Ft. Jackson – Columbia, SC	2012/2013	\$3.9M
MTSU University – Murfreesboro, TN	2010/2012	\$5.4M
Ft. Campbell Barracks – Clarksville, TN	2007/2010	\$15.2M
Middle TN Medical Center – Murfreesboro, TN	2007/2008	\$22M
Vanderbilt Children’s Hospital – Nashville, TN	2003/2004	\$18M
Forrest City Correctional – Forrest City, AR	2003/2002	\$12.2M

**PRINCIPALS**

- Michael E. McPhee – CEO
- J. Keith Pugh – President
- John Conroy – Secretary Treasurer
- Joseph C. Young – Vice President
- Gary T. Keith – Vice President
- Tracy Dee – Controller

**LICENSES**

Master Electrician, E-1 in AL, AR, LA, KY, MS, NC, SC, TN  
Registered Professional Engineer (PE) in TN, NC

**COMPETENCIES**

Primavera P6 Scheduling, Primavera Suretrak, AutoCAD 2016, AutoCAD Building Systems 2016, Revit MEP Building Design 2016, Navisworks Manager 2016, CAD MEP+, Trimble MEP Robotic Total Station 2015

**CERTIFICATES**

Belden/CDT, CommScope, Primavera, Siemon, 3-M

**AFFILIATIONS**

- Federated Electrical Contractors
- Associated Builders & Contractors (ABC)
- American Society for Healthcare Engineering (ASHE)
- U.S. Green Building Council

**Harlan Electric, Company, Inc**  
A Phalcon, Ltd. Company  
441 Allied Drive  
Nashville, TN 37211

Phone: 615-331-0007  
Fax: 615-331-3291  
www.harlan-electric.com  
License TN #1640



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Page 2

**KEYNOTE INFORMATION**

Founded in 1913, Incorporated in State of Tennessee, February 1, 1946

Bonding Capacity and Bonding Company Rating: \$200M, A+  
Average annual volume last two (2) years: \$22M  
Average number of employees last two (2) years: 110

Federal ID #62-0431063                      Sales & Use Tax #101137717  
DUNS #008813305                              D&B Rating 3-A-1  
CAGE Code OJLY3                              NAICS Code 238210

**SAFETY RECORD**

2016: Experience Modification Ratio (EMR): 0.81 effective 12-31-2015  
2015: OSHA DART Rate: 1.15; OSHA Incident Rate: 2.49; 0 Lost Work Days

**BANKING**

Santander Bank  
Mail code CT16546CM2  
115 Asylum Ave  
Hartford, CT 06103  
Contact: Helena O'Reilly  
860-466-5753  
860-293-2206 (fax)  
horeilly@sovereignbank.com

**LEGAL**

Feiner-Wolfson, LLC  
One Constitution Plaza  
Hartford, CT 06103  
Contact: Robert Feiner  
860-713-8901 / 860-713-8905 (fax)

**INSURANCE**

Surety: Arch Insurance Company  
3 Parkway, Suite 1500  
Philadelphia, PA 19102  
215-606-1600  
Agent: Alliant Insurance Services, Inc.  
Contact: Russ Canterbury  
860-269-2151/860-284-0003 (fax)  
rcanterbury@alliantinsurance.com

Primary Insurer: Old Republic Insurance Company  
Excess Carrier: The Travelers  
Surety Bonding: Arch Insurance Company

**CREDIT REFERENCES**

Williams Wholesale Supply 831 Cowan Street Nashville, TN 37207	Contact: Jim Harris (615) 324-0466 (615) 324-0469 (fax)
Mayer Electric Supply Company 2944 Kraft Drive Nashville, TN 37204	Contact: Wes Quiggle (615) 242-1100 (615) 242-9340 Account No. 8328492-1988
Border States/Harris Electric 656 Wedgewood Ave Nashville, TN 37203	Contact: Bruce Johnson (615) 255-4161 (615) 242-5683 (fax) Account No. 90761
Team Electric Supply, LLC 949 N. Thompson Lane Murfreesboro, TN 37129	Contact: Bob Payne (615) 867-4895 (615) 867-1635 (fax) Account No. 101413

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