



**COMPANY OVERVIEW &
EXPERIENCE**

INDUSTRY POSITION

Harlan has continuously positioned itself as the top provider in the competitive construction landscape for each of the distinct areas of business that it chooses to excel in: electrical construction, service, industrial and low-voltage and technology throughout greater Tennessee and beyond.

Harlan is able to attract and retain the best personnel in the business. With each member of the team bringing years of unique experience to bear, Harlan is staffed with the highest degree of professional expertise that regularly challenges itself to some of the most complex and demanding projects available in the market today. At the same time, Harlan delivers a personal relationship to every project and customer no matter the size or scope.

SIGNATURE PROJECTS

	CIRCA	CONTRACT
Ramsey Solutions – Franklin, TN	2018/2019	\$5.8M
Graduate Hotel – Nashville, TN	2018/2019	\$4.9M
Vanderbilt Children’s Vertical Expansion - Nashville, TN	2017/2019	\$10.1M
Tennessee State Museum - Nashville, TN	2017/2018	\$8.9M
Vanderbilt Eskind Library - Nashville, TN	2017/2018	\$2.1M
Jack Daniels Processing / Shipping - Lynchburg, TN	2017/2018	\$5.3M
SOF Special Troops Battalion - Clarksville, TN	2016/2017	\$4.0M
Ft. Campbell - Clarksville, TN	2015/2016	\$3.6M
HCA Health Services - Nashville, TN	2015/2016	\$3.4M
St. Thomas Midtown Hospital - Nashville, TN	2015/2016	\$3M
Vanderbilt Engineering/Science - Nashville, TN	2015/2016	\$9.8M
St. Thomas West Surgical - Nashville, TN	2015/2016	\$3.1M
Battalion Headquarters - Fort Campbell, KY	2014/2015	\$3.1M
State of TN T3 Towers - Nashville, TN	2014/2015	\$4M
Austin Peay University Stadium - Clarksville, TN	2013/2014	\$2M
Olive Branch Hospital - Olive Branch, MS	2012/2013	\$7.6M
Ft. Jackson - Columbia, SC	2012/2013	\$3.9M
MTSU University - Murfreesboro, TN	2010/2012	\$5.4M
Ft. Campbell Barracks - Clarksville, TN	2007/2010	\$15.2M
Middle TN Medical Center - Murfreesboro, TN	2007/2008	\$22M
Vanderbilt Children’s Hospital - Nashville, TN	2003/2004	\$18M
Forrest City Correctional - Forrest City, AR	2003/2002	\$12.2

PRINCIPALS

- Michael E. McPhee - CEO
- J. Keith Pugh - President
- John Conroy – Secretary, Treasurer
- Joseph C. Young - Vice President
- Tracy Dee - Controller

LICENSES

- Master Electrician, E-1 in AL, AR, LA, KY, MS, NC, SC, TN
- Registered Professional Engineer (PE) in TN, NC

COMPETENCIES

- Primavera P6 Scheduling, Primavera Suretrak, AutoCAD, AutoCAD Building Systems, Revit MEP Building Design, Navisworks Manager, CAD MEP+, Trimble MEP Robotic Total Station

CERTIFICATES

- Belden/CDT, CommScope, Primavera, Siemon, 3-M

AFFILIATIONS

- Federated Electrical Contractors Associated Builders & Contractors (ABC)
- American Society for Healthcare Engineering (ASHE)
- U.S. Green Building Council

Harlan Electric, Company, Inc
A Phalcon, Ltd. Company
441 Allied Drive
Nashville, TN 37211

Phone: 615-331-0007
Fax: 615-331-3291

License Number TN #1640
An Affirmative Action/Equal
Opportunity Employer



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KEYNOTE INFORMATION

Founded in 1913, Incorporated in State of Tennessee, February 1, 1946

Bonding Capacity and Bonding Company Rating: \$200M, A+
Average annual volume last two (2) years: \$24M
Average number of employees last two (2) years: 120

Federal ID #62-0431063 Sales & Use Tax #101137717
DUNS #008813305 D&B Rating 3-A-1
CAGE Code OJLY3 NAICS Code 238210

SAFETY RECORD

2019: Experience Modification Ratio (EMR): 0.75
DART 0.00 Incident Rate 0.00 0 Lost Days

BANKING INFORMATION

Santander Bank
115 Asylum Ave
Hartford, CT 06103
Mail code CT16546CM2
Contact: Helena O'Reilly
860-466-5753 / 860-293-2206 (fax)
horeilly@sovereignbank.com

LEGAL

Feiner-Wolfson, LLC
One Constitution Plaza
Hartford, CT 06103
Contact: Robert Feiner
860-713-8901 / 860-713-8905 (fax)

INSURANCE SURETY

Surety: Arch Insurance Company
3 Parkway, Suite 1500
Philadelphia, PA 19102
215-606-1600
Agent: Alliant Insurance Services, Inc.
Contact: Russ Canterbury
860-269-2151 / 860-284-0003 (fax)
rcanterbury@alliantinsurance.com

Primary Insurer: Old Republic Insurance Company
Excess Carrier: The Travelers
Surety Bonding: Arch Insurance Company

CREDIT REFERENCES

Williams Wholesale Supply Contact: Joey Elkins
831 Cowan Street (615) 324-0466
Nashville, TN 37207 (615) 324-0469 (fax)

Border States/Harris Electric Contact: Robbie Anderson
656 Wedgewood Ave (615) 255-4161
Nashville, TN 37203 (615) 242-5683 (fax)

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